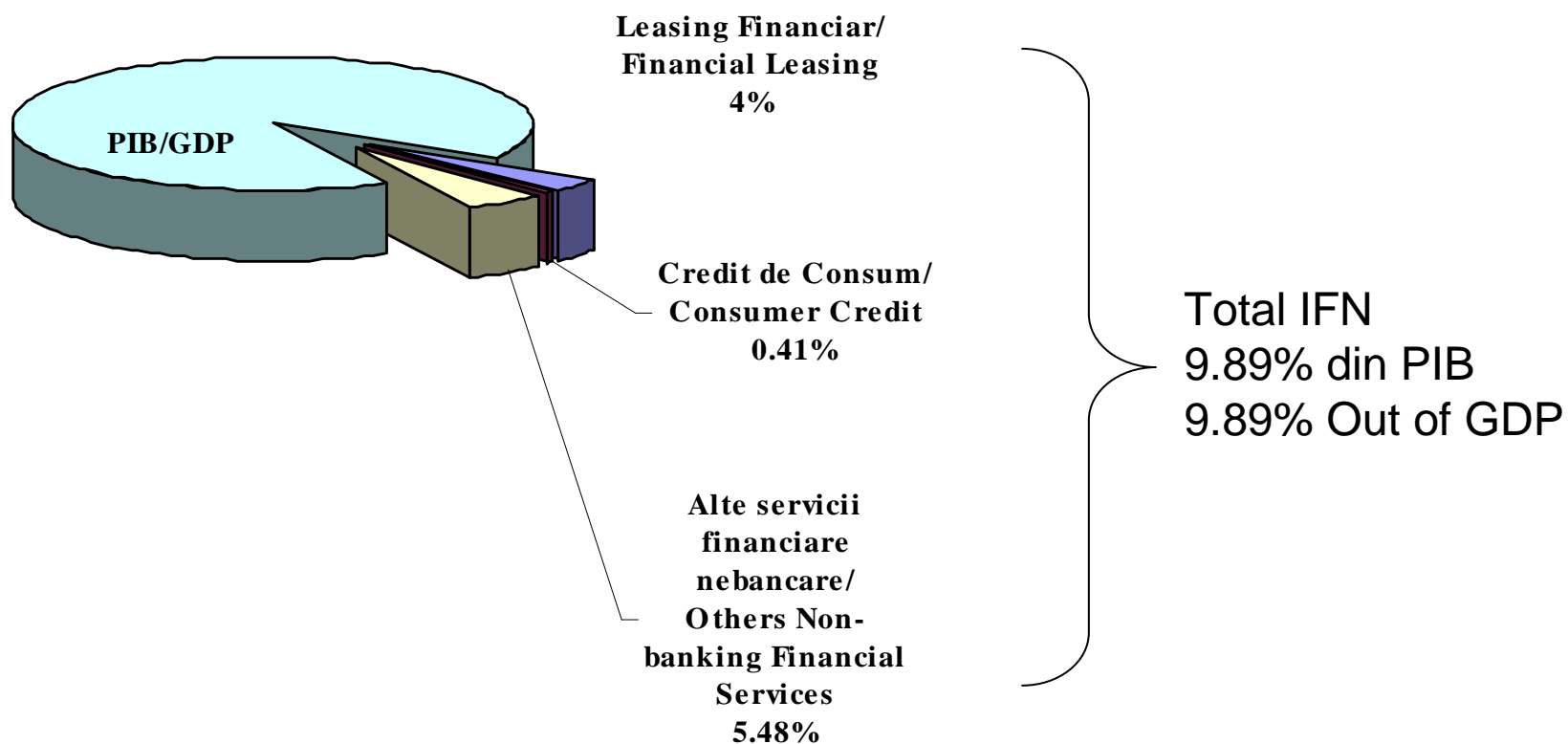




Asociația Societăților Financiare - ALB România  
*The Financial Companies Association – ALB România*

**Piața industriei de leasing financiar în România**  
***Financial Leasing Market in Romania***  
***September YtD 2010***

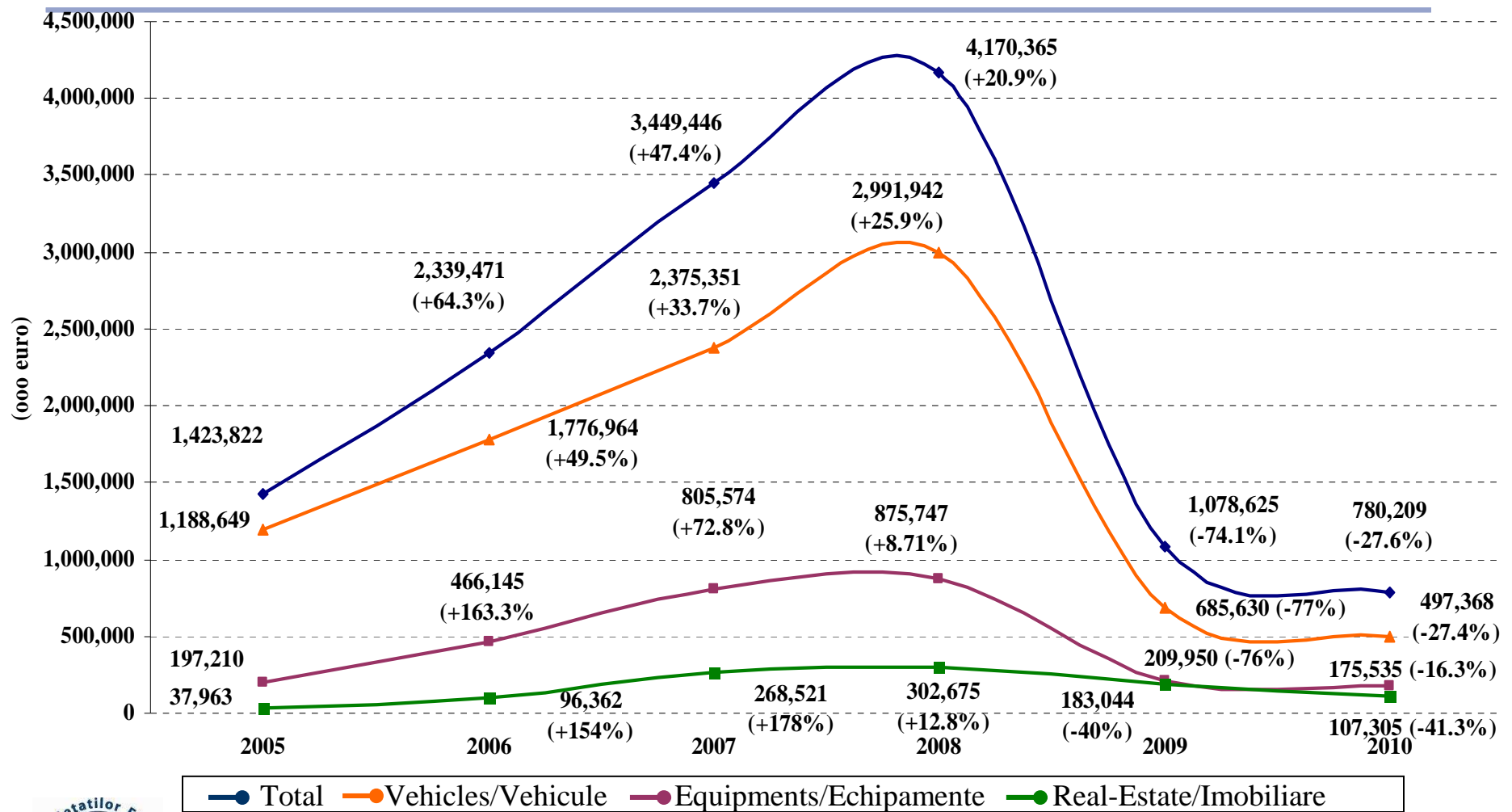
## Weight of NBFI`s portfolio out of GDP estimated for 2010 / *Pondereea portofoliului institutiilor financiare nebancaire in PIB-ul estimat la sfarsitul anului 2010*



- *Estimated GDP conform CNP / PIB estimat conform datelor Comisiei Nationale de Prognoza*
- *NBFI`s portfolio estimated for 2010 conform NBR and ALB / Portofoliul IFN-urilor estimat ptr 2010 conform datelor BNR si ALB*

# Financial Leasing Market Evolution / Evolutia Pietei de Leasing Financiar

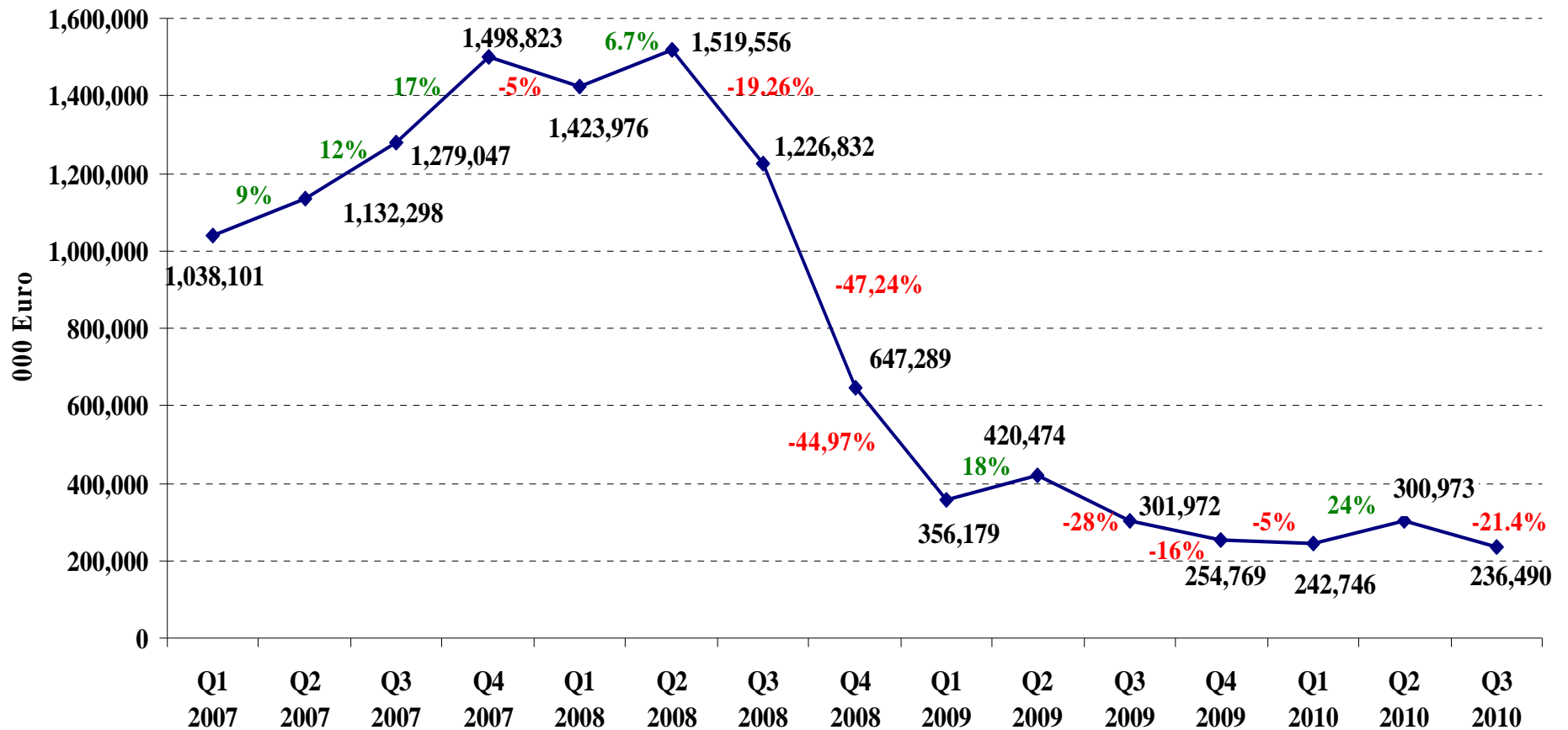
## September YtD 2005 ÷ September YtD 2010



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – ALB ROMANIA

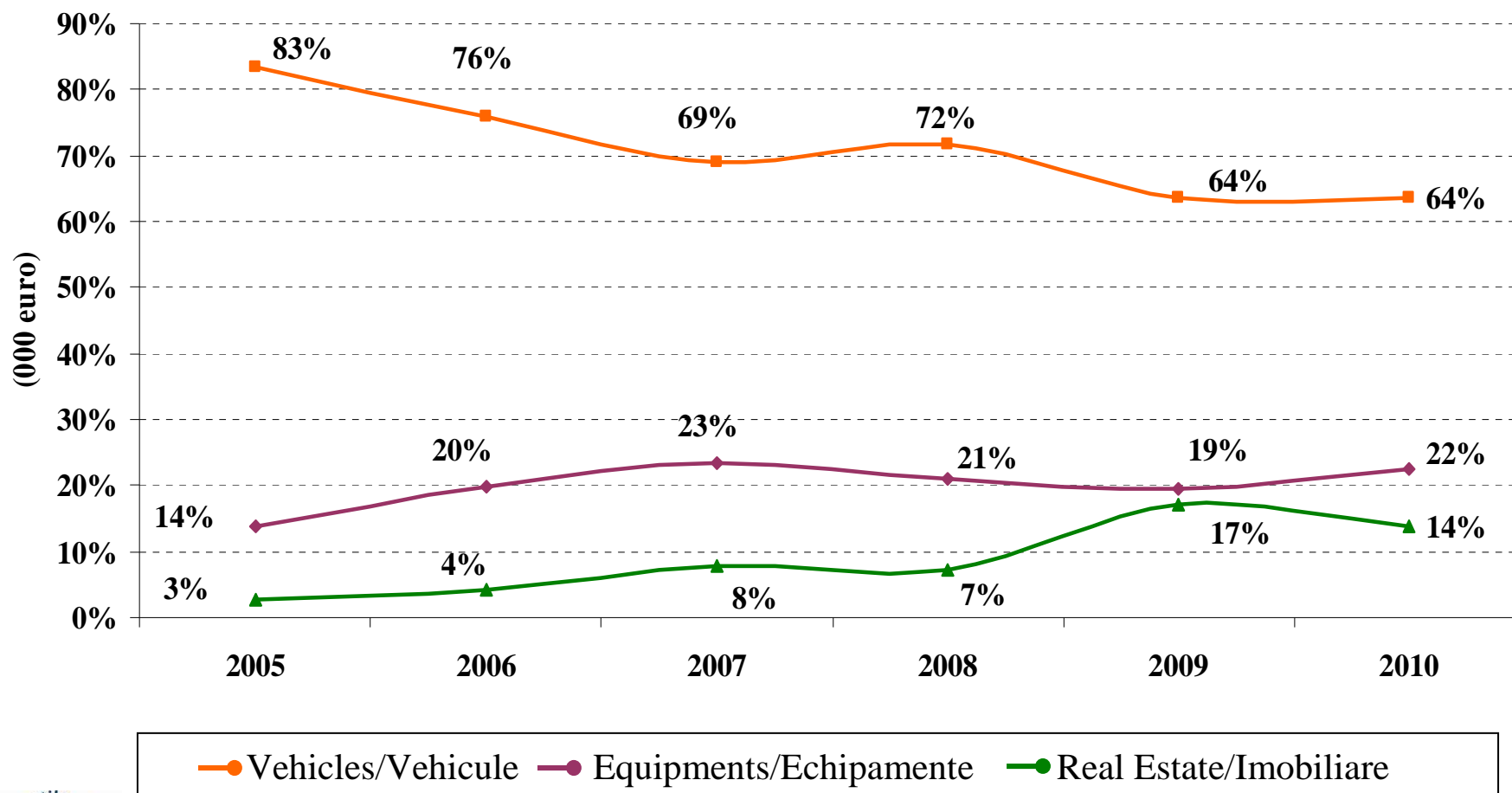


Romanian Leasing Financiar Market Evolution/ *Evolutia pietei de leasing Financiar din Romania*  
 Quarterly Evolution 2007-2010 / *Evolutie trimestriala 2007-2010*



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

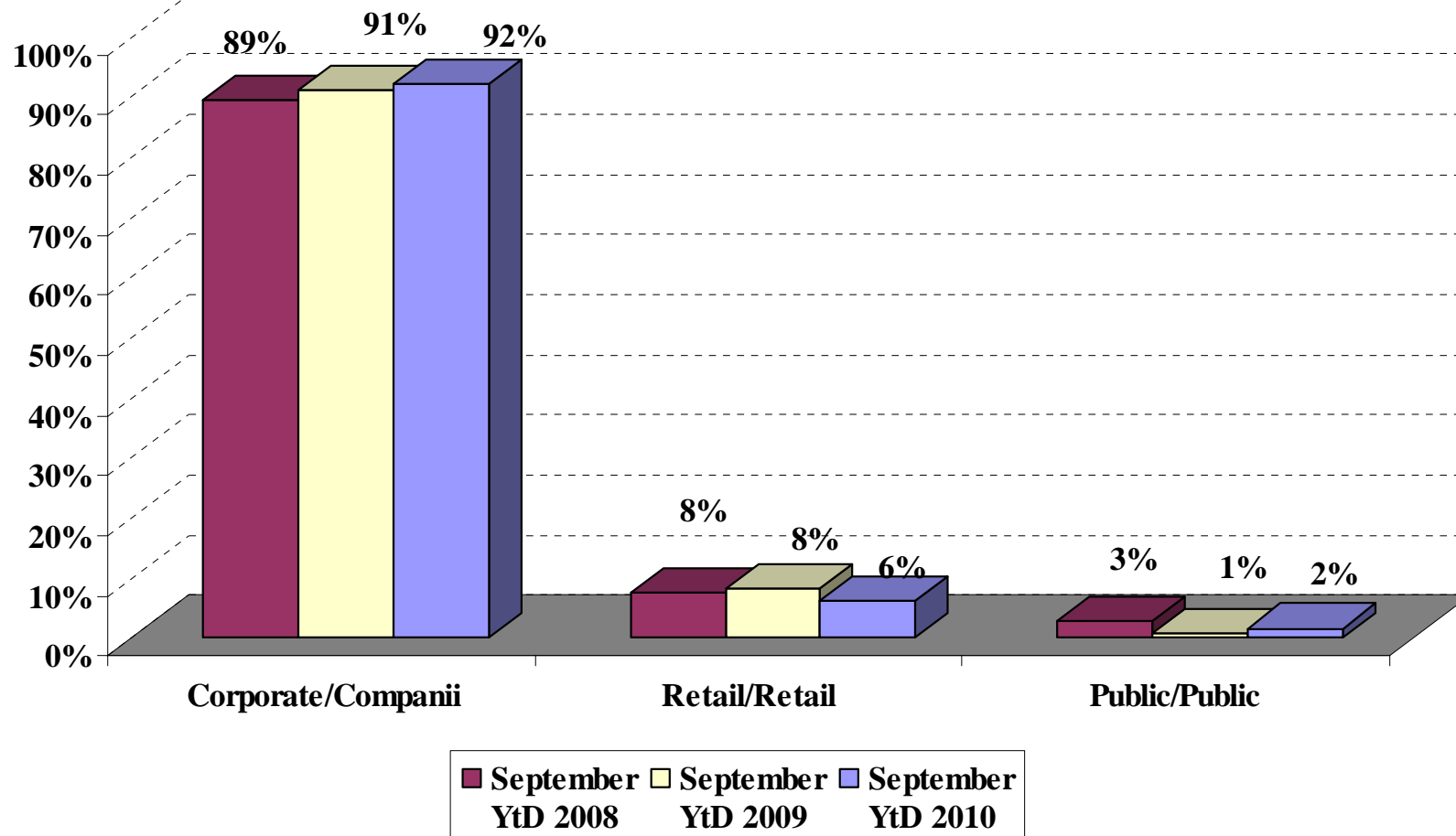
**Romanian Financial Leasing Market - Weight per Good Segment /  
Piata de Leasing Financiar in Romania - Ponderea segmentelor in total finantari  
September YtD 2005 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

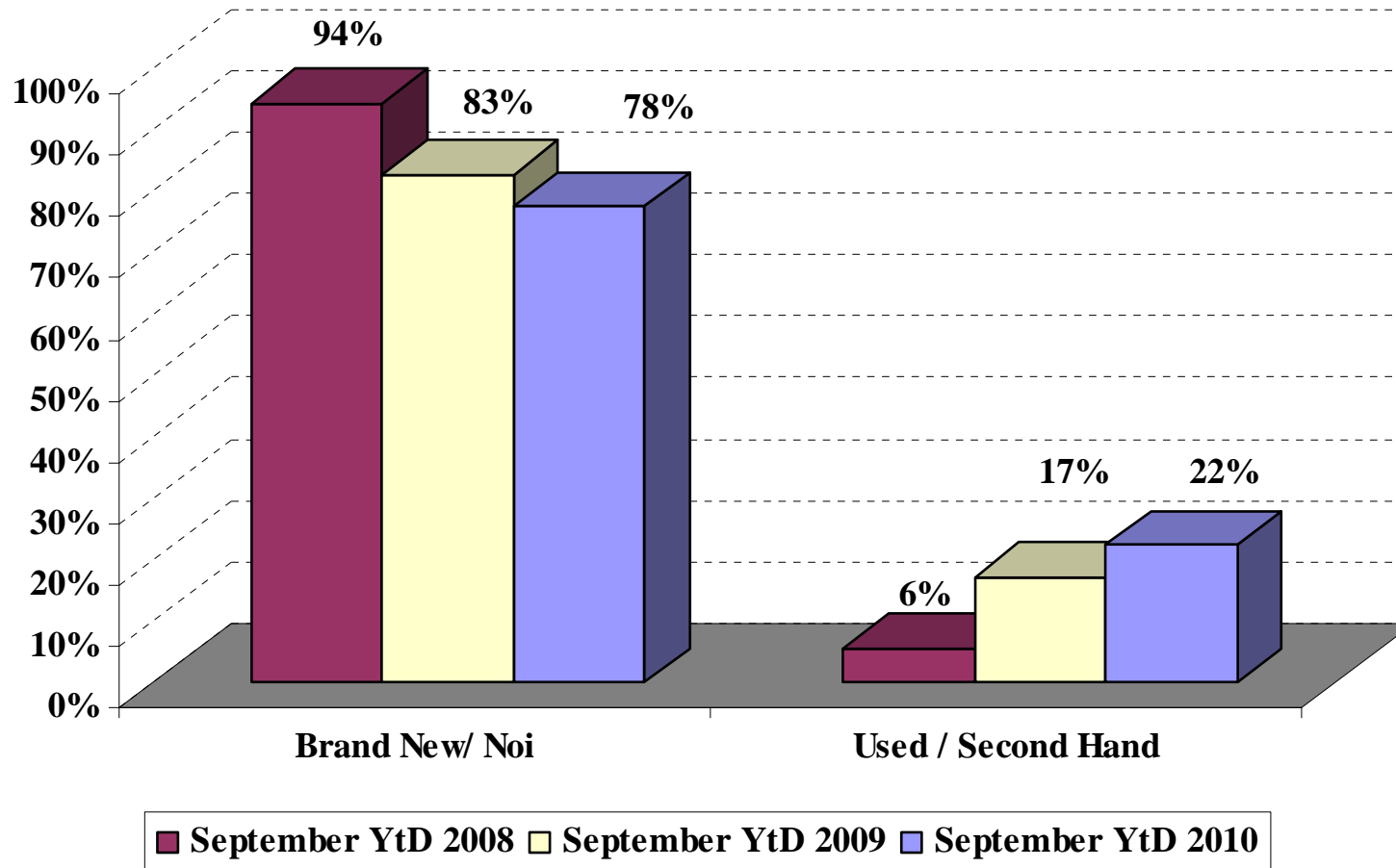


**Romanian Financial Leasing Market Structure by Customer Type/  
Piata de leasing financiar din Romania dupa categoria utilizatorului  
September YtD 2008 ÷ September YtD 2010**

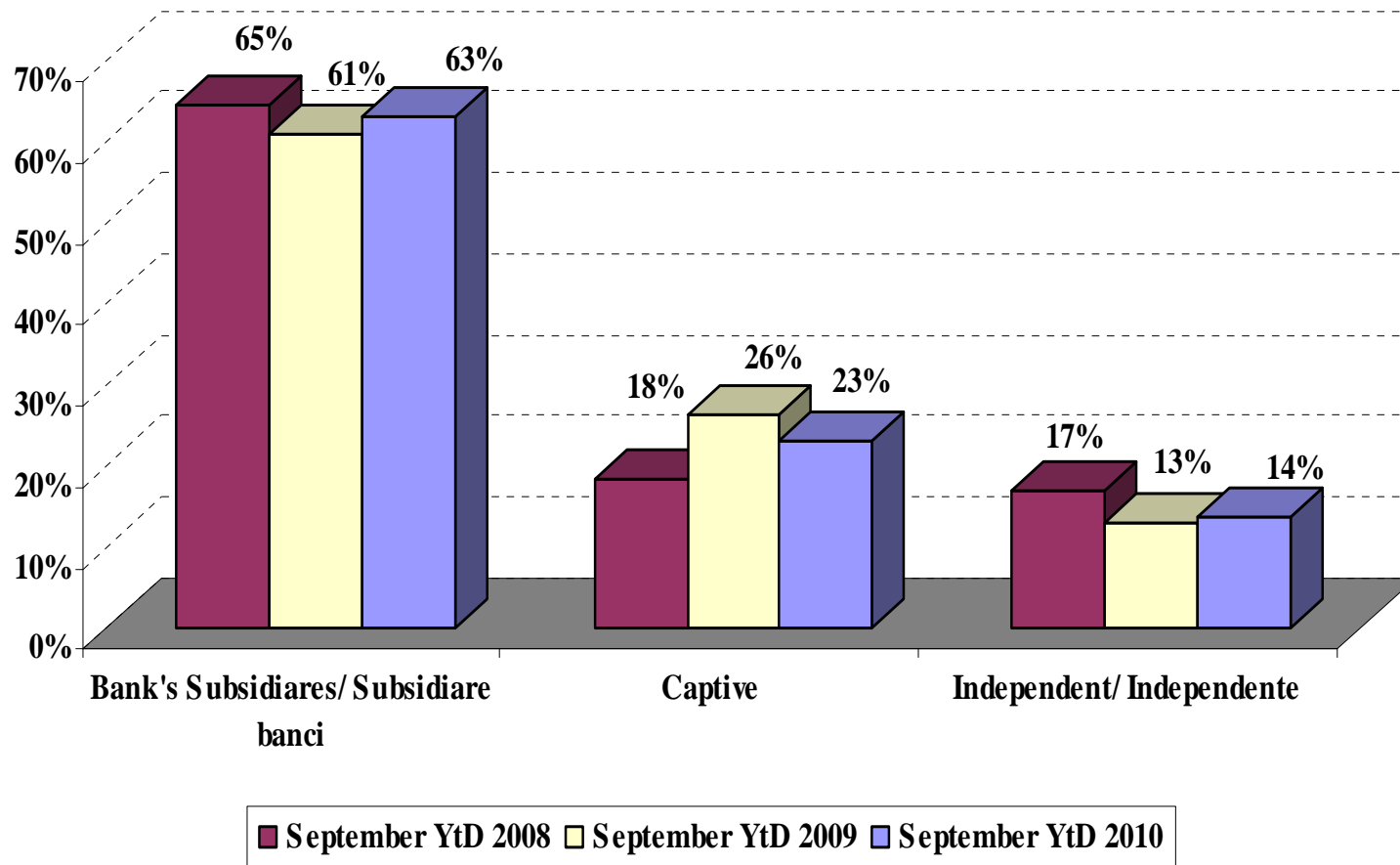


Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

**Romanian Leasing Market Structure by Acquisition Type/  
Piata de leasing din Romania dupa tipul achizitiei  
September YtD 2008 ÷ September YtD 2010**

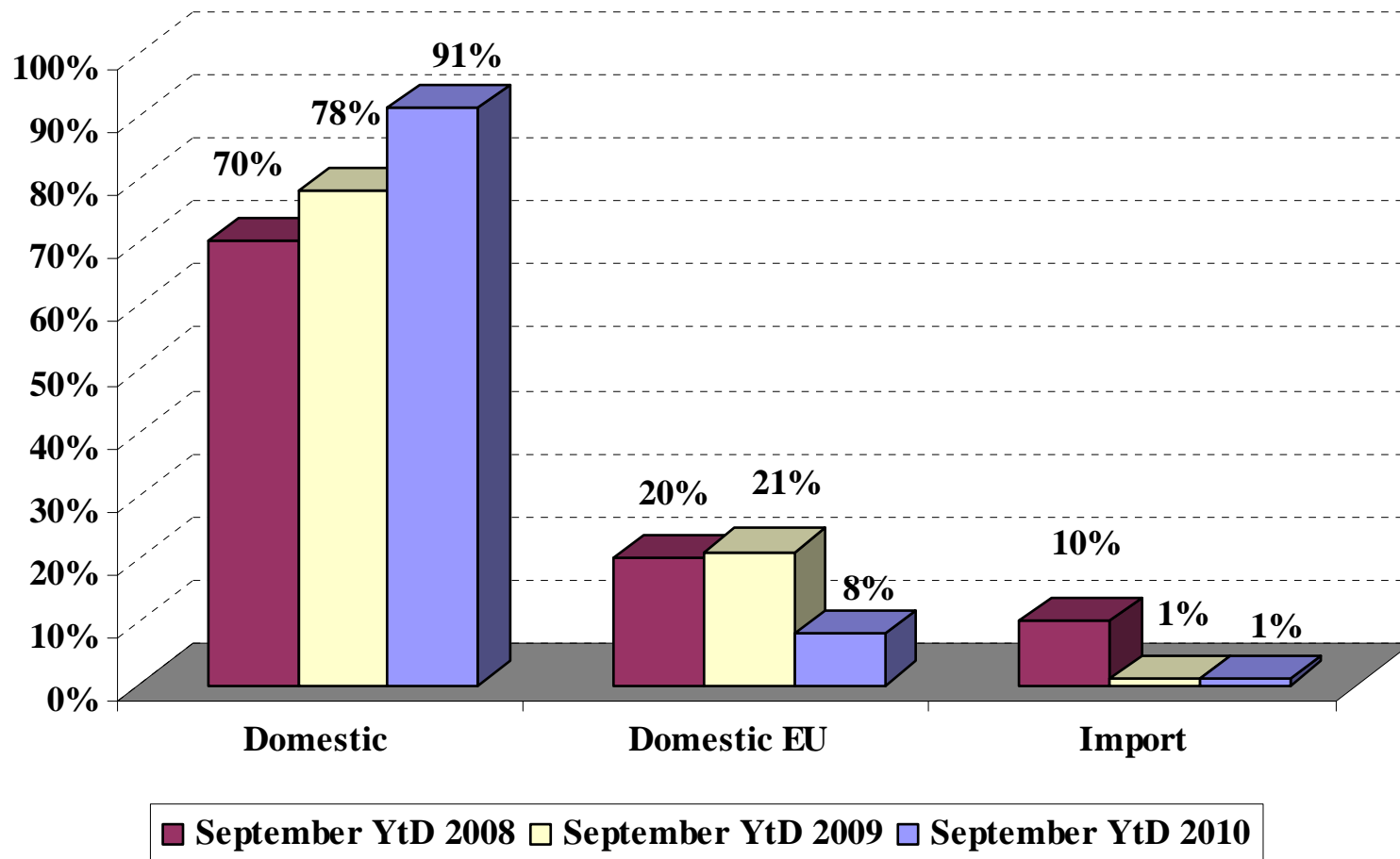


**Romanian Financial Leasing Market Structure by Type of Lessor/  
Piata de leasing financiar din Romania dupa categoria societatilor de leasing  
September YtD 2008 ÷ September YtD 2010**



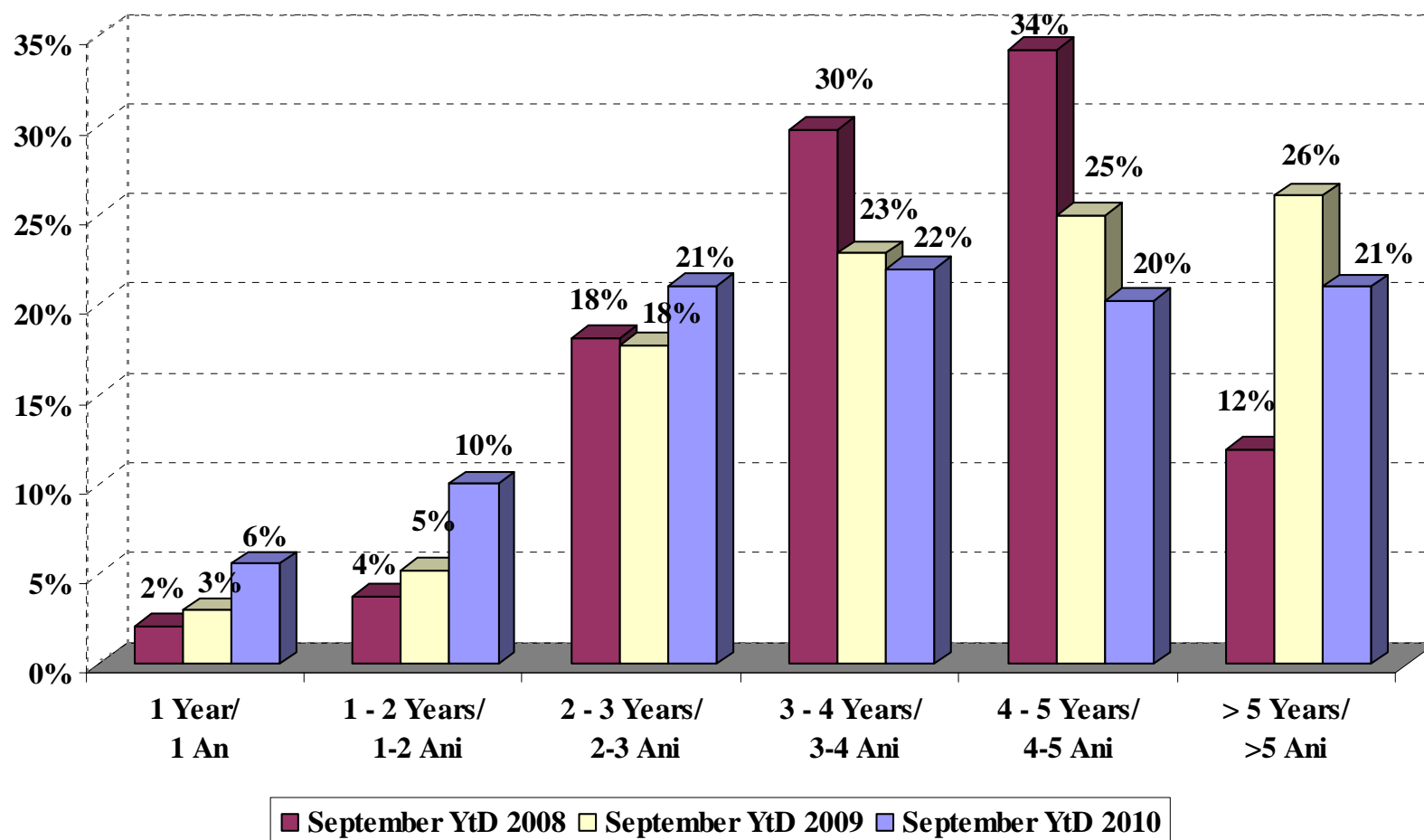
Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

**Romanian Financial Leasing Market Structure by Origin/  
Piata de leasing financiar din Romania dupa originea bunului**  
*September YtD 2008 ÷ September YtD 2010*



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

**Romanian Financial Leasing Market Structure By Duration of Contract /  
Piata de Leasing Financiar din Romania dupa durata contractului  
September YtD 2008 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

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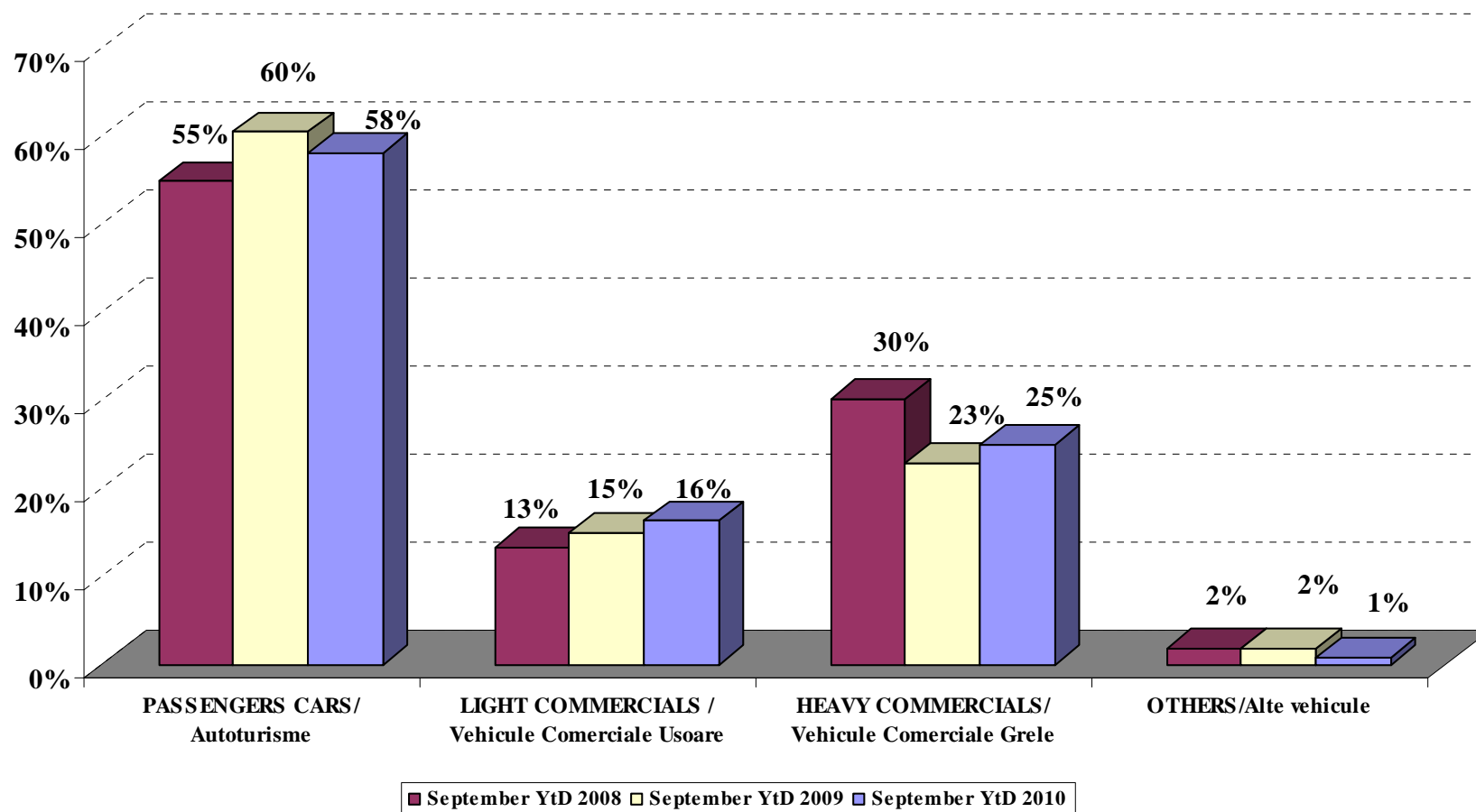
# FINANTAREA VEHICULELOR/ *VEHICLE FINANCING*



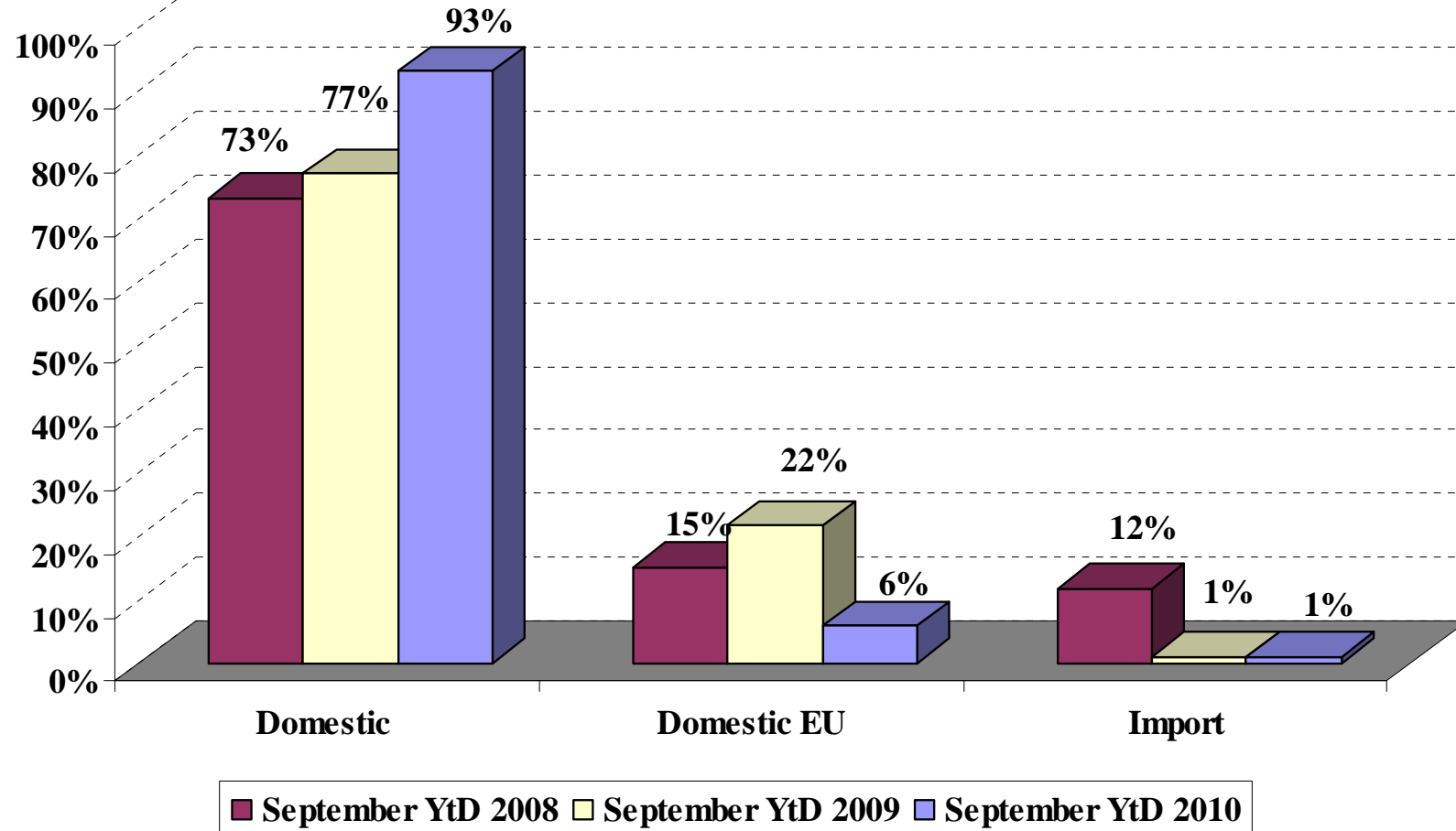
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Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

## Romanian Financial Leasing Market Vehicle Financing/ Piata de leasing financiar din Romania finantarea vehiculelor September YtD 2008 ÷ September YtD 2010

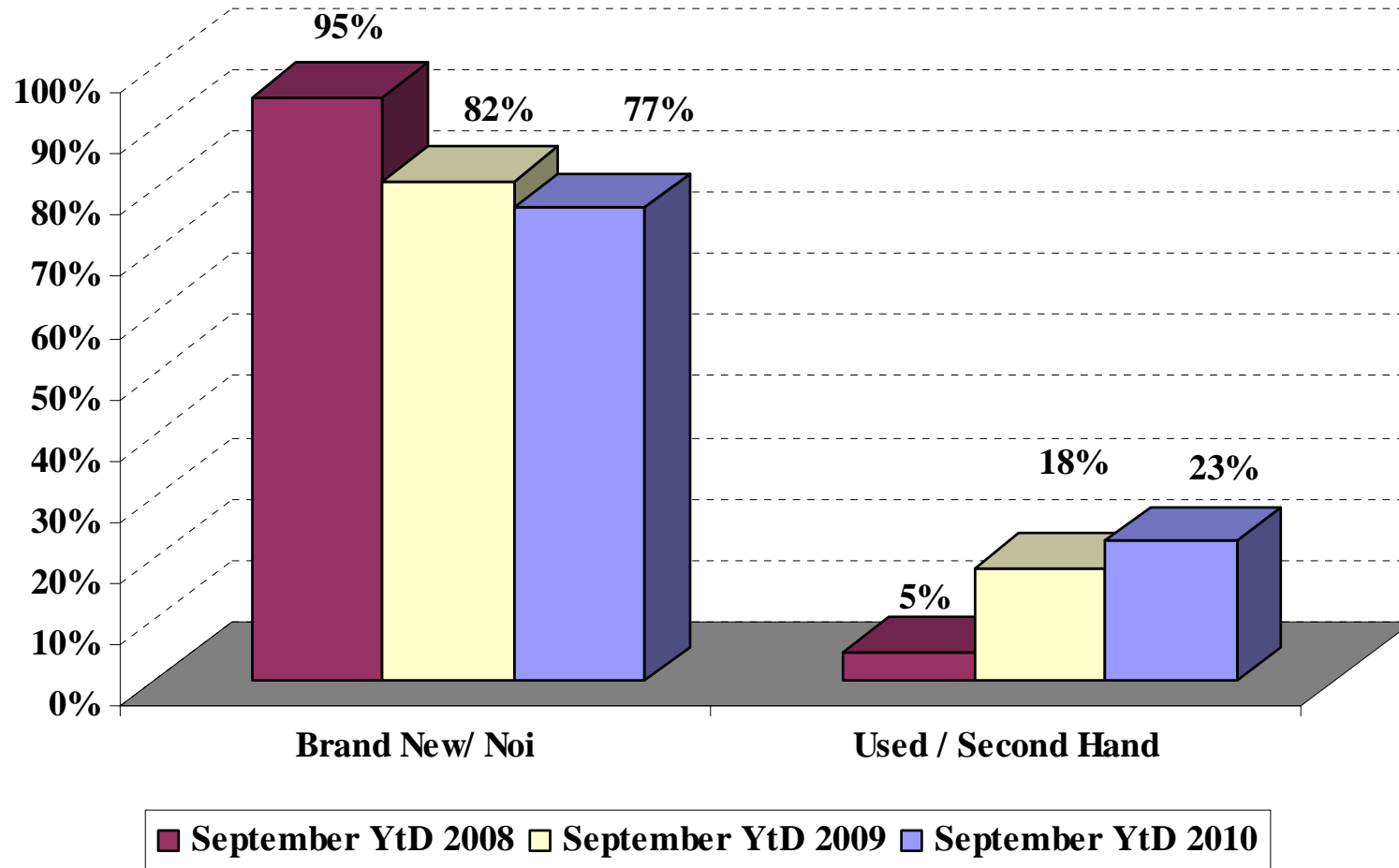


**Vehicle Financing by Origin/  
Finantarea vehiculelor dupa originea bunului in leasing financiar  
September YtD 2008 ÷ September YtD 2010**

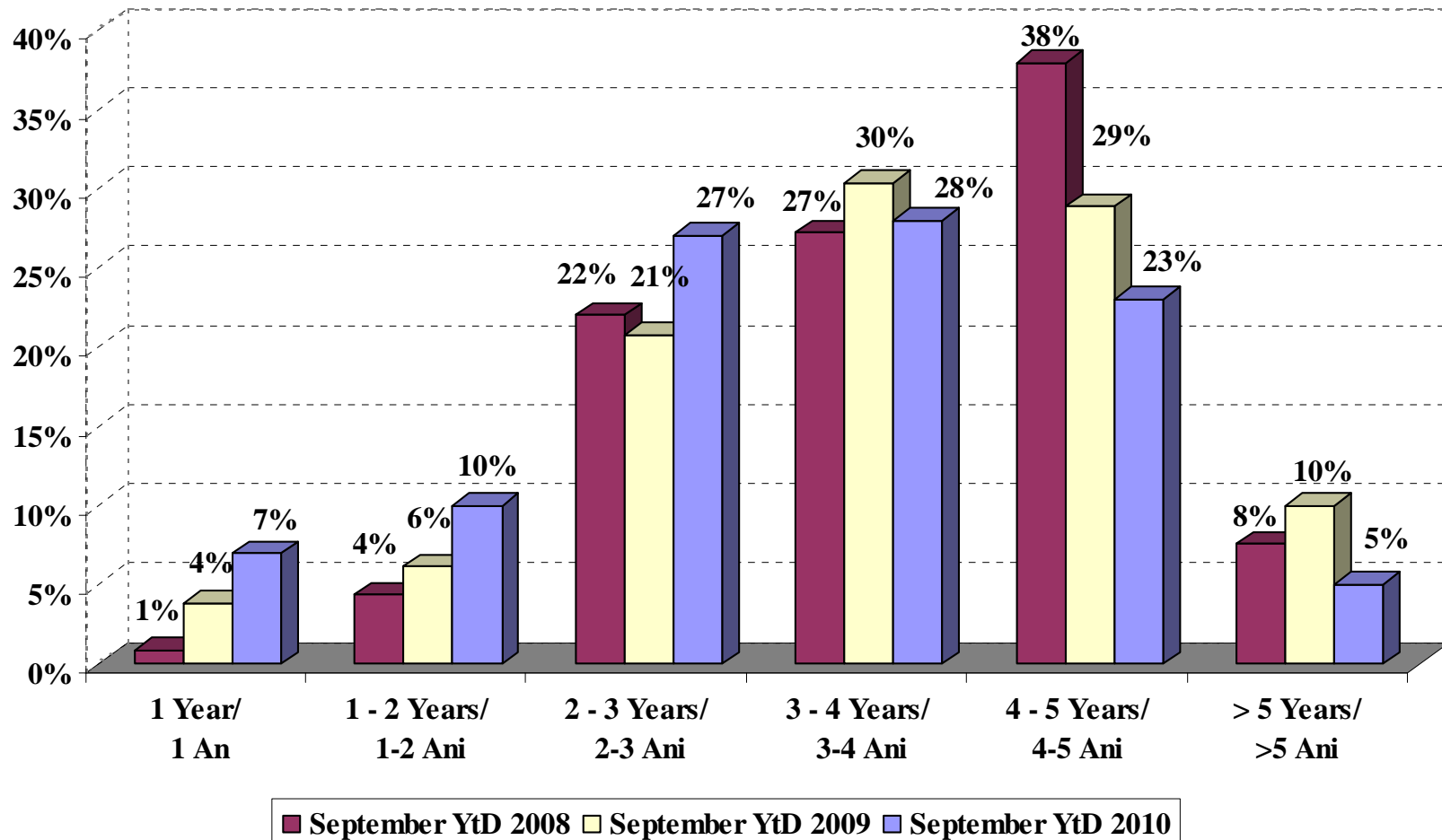


Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

**Vehicle Financing by Acquisition Type/  
*Finantarea Vehiculelor dupa tipul achizitiei*  
September YtD 2008 ÷ September YtD 2010**



**Vehicle Financing By Duration of the Contract /  
Finantarea Vehiculelor dupa durata contractului  
September YtD 2008 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

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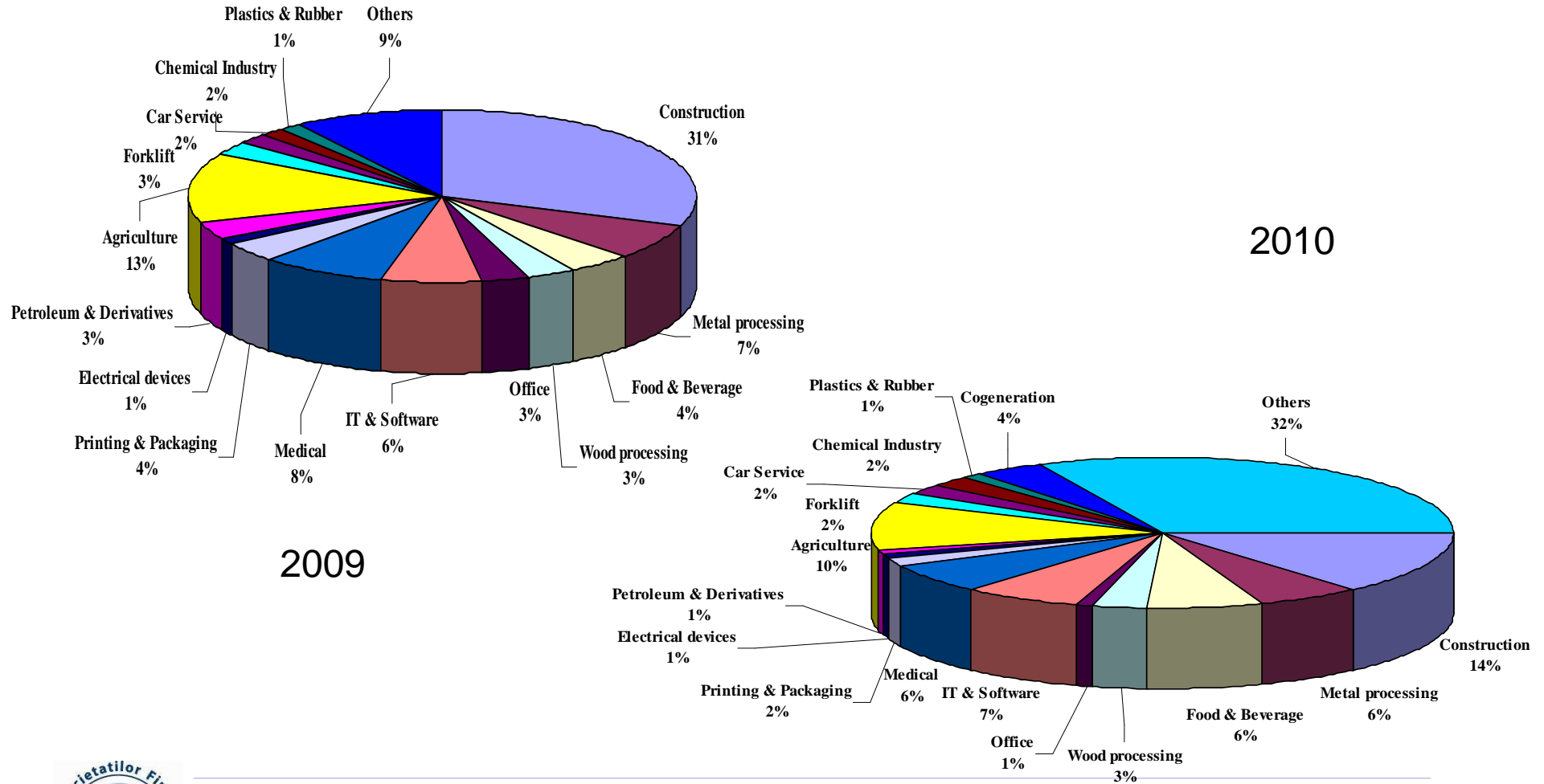
# Equipment Financing / *Finantarea Echipamentelor*



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Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

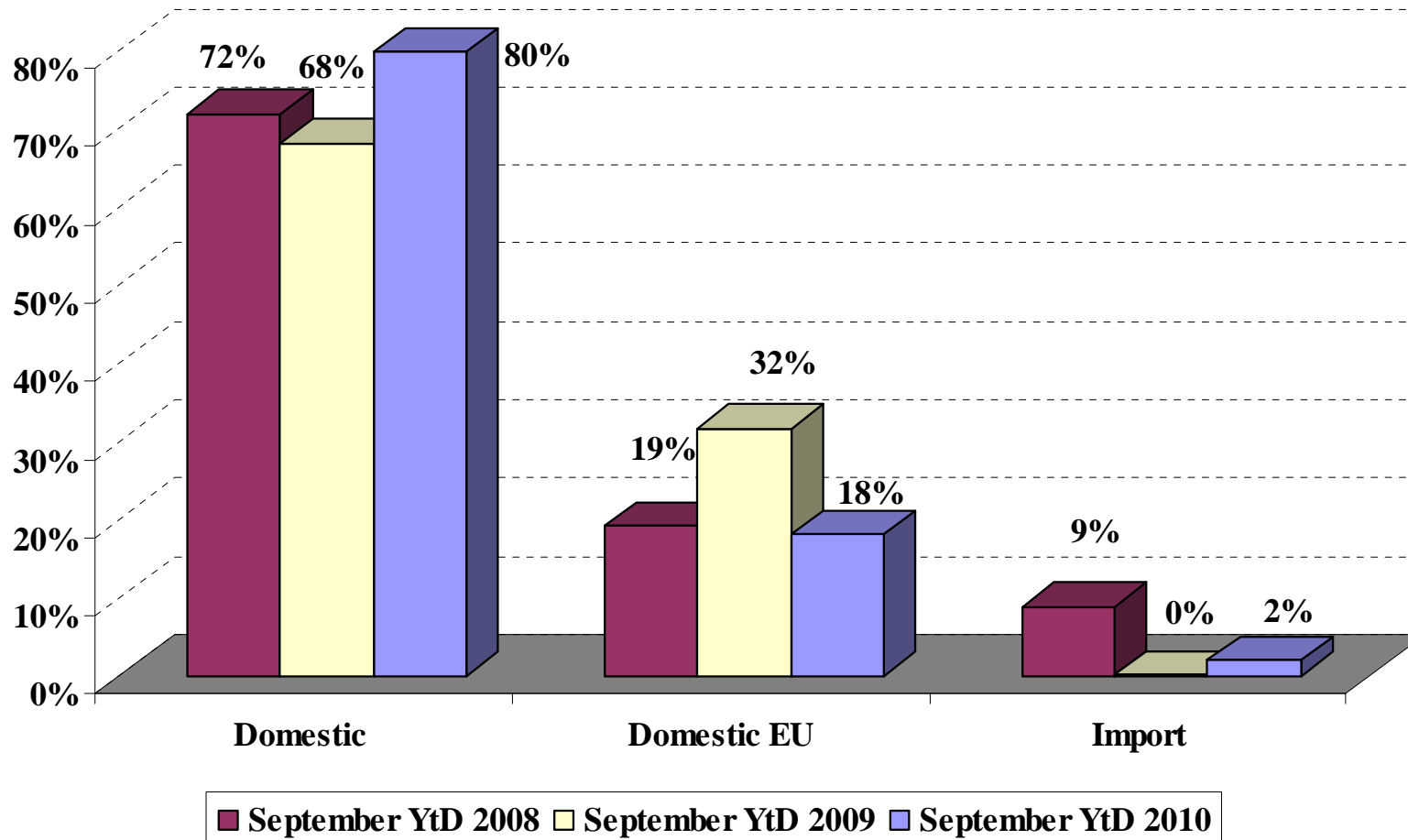
## Romanian Leasing Market Equipment Financing/ Piata de leasing din Romania finantarea echipamentelor September YtD 2009 vs. September YtD2010



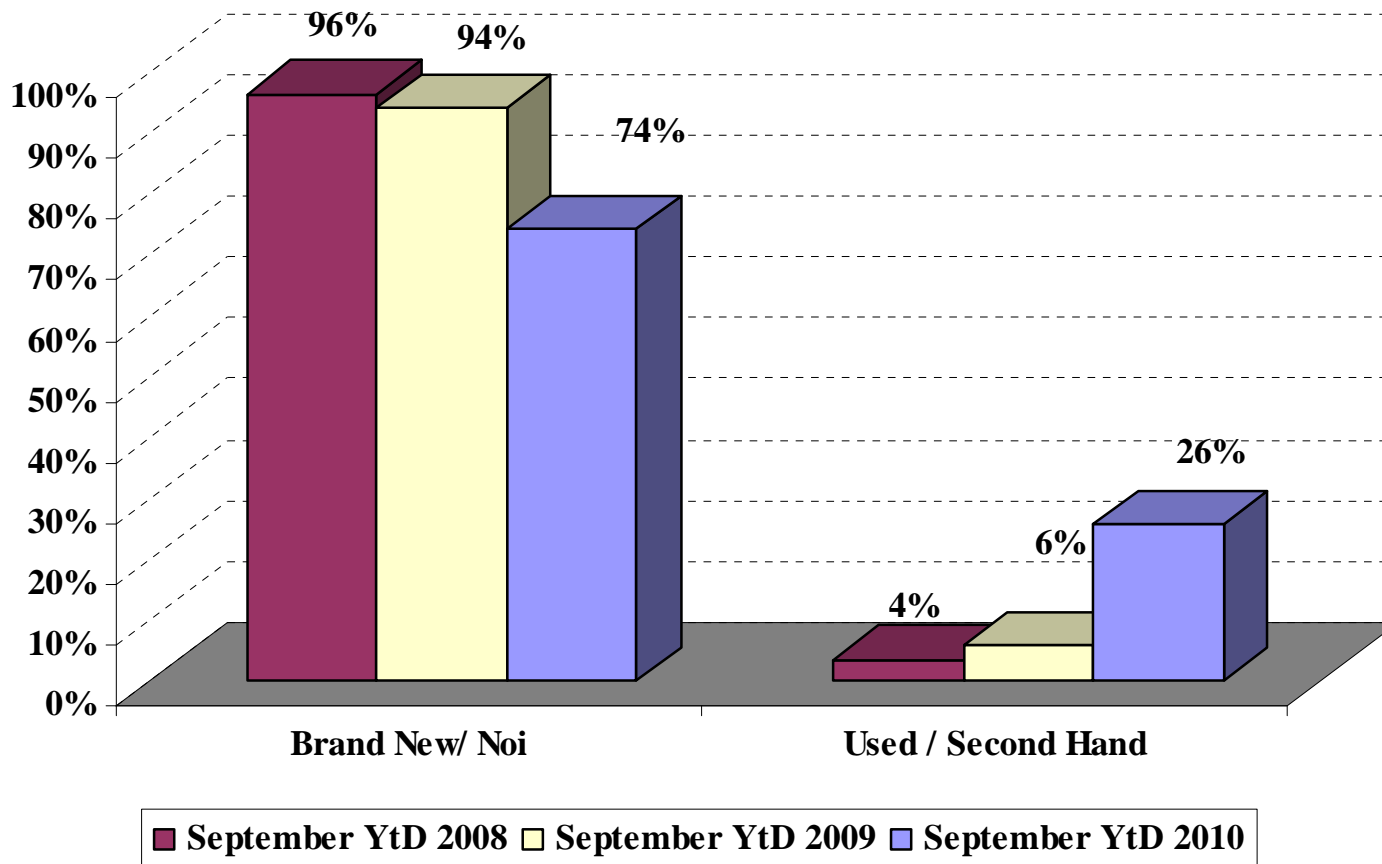
Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**



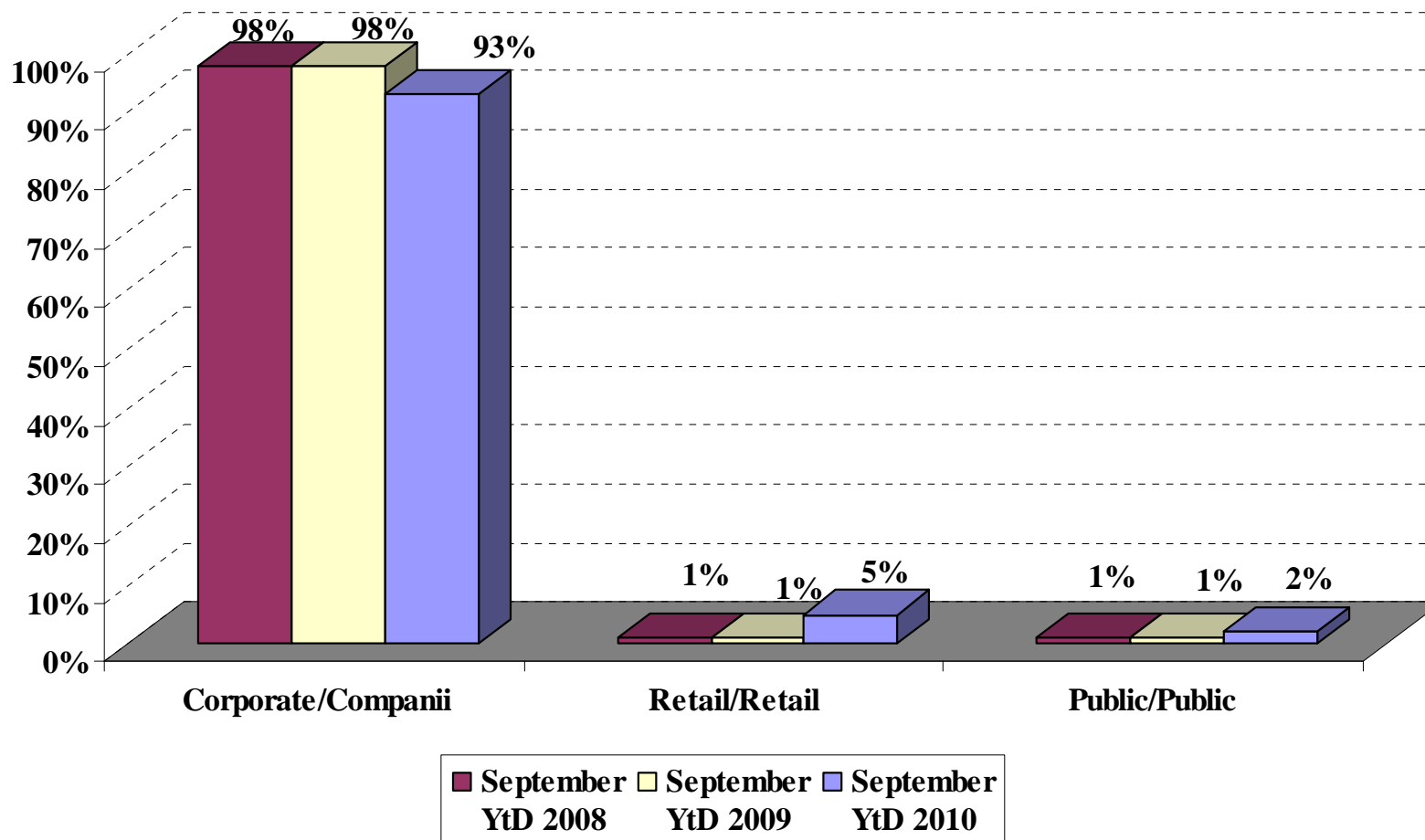
**Equipment Financing by Origin/  
Finantarea echipamentelor dupa originea bunului  
September YtD 2008 ÷ September YtD 2010**



## Echipamentelor Financing by Acquisition Type/ *Finantarea Echipamentelor dupa tipul achizitiei* September YtD 2008 ÷ September YtD 2010

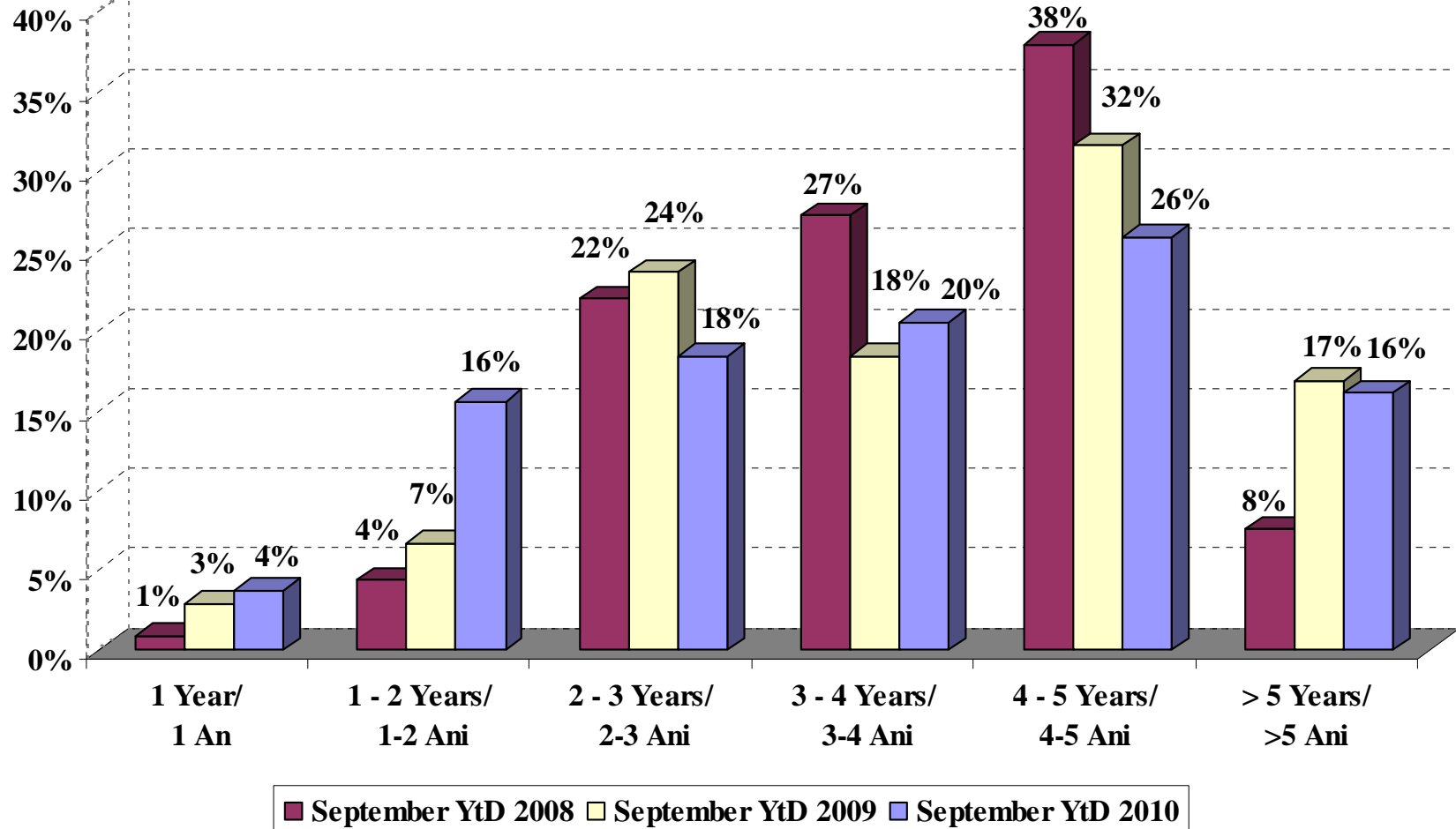


**Equipment Financing by Customer Type/  
Finantarea Echipamentelor dupa categoria utilizatorului  
September YtD 2008 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

**Equipment Financing By Contract Term/  
Finantarea echipamentelor dupa durata contractului  
September YtD 2008 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

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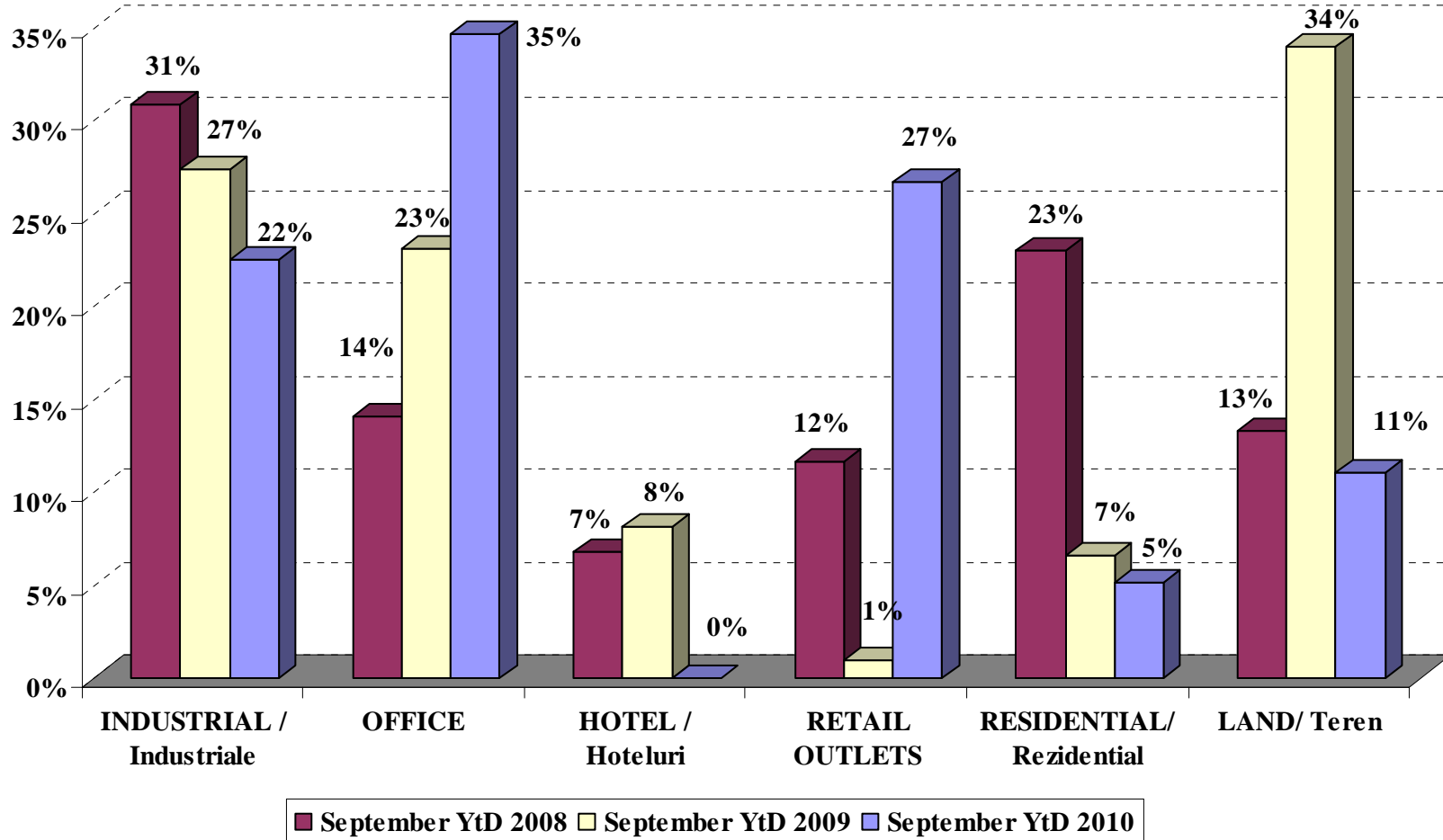
# Finantarea Bunurilor Imobiliare/ *Real- Estate Financing*



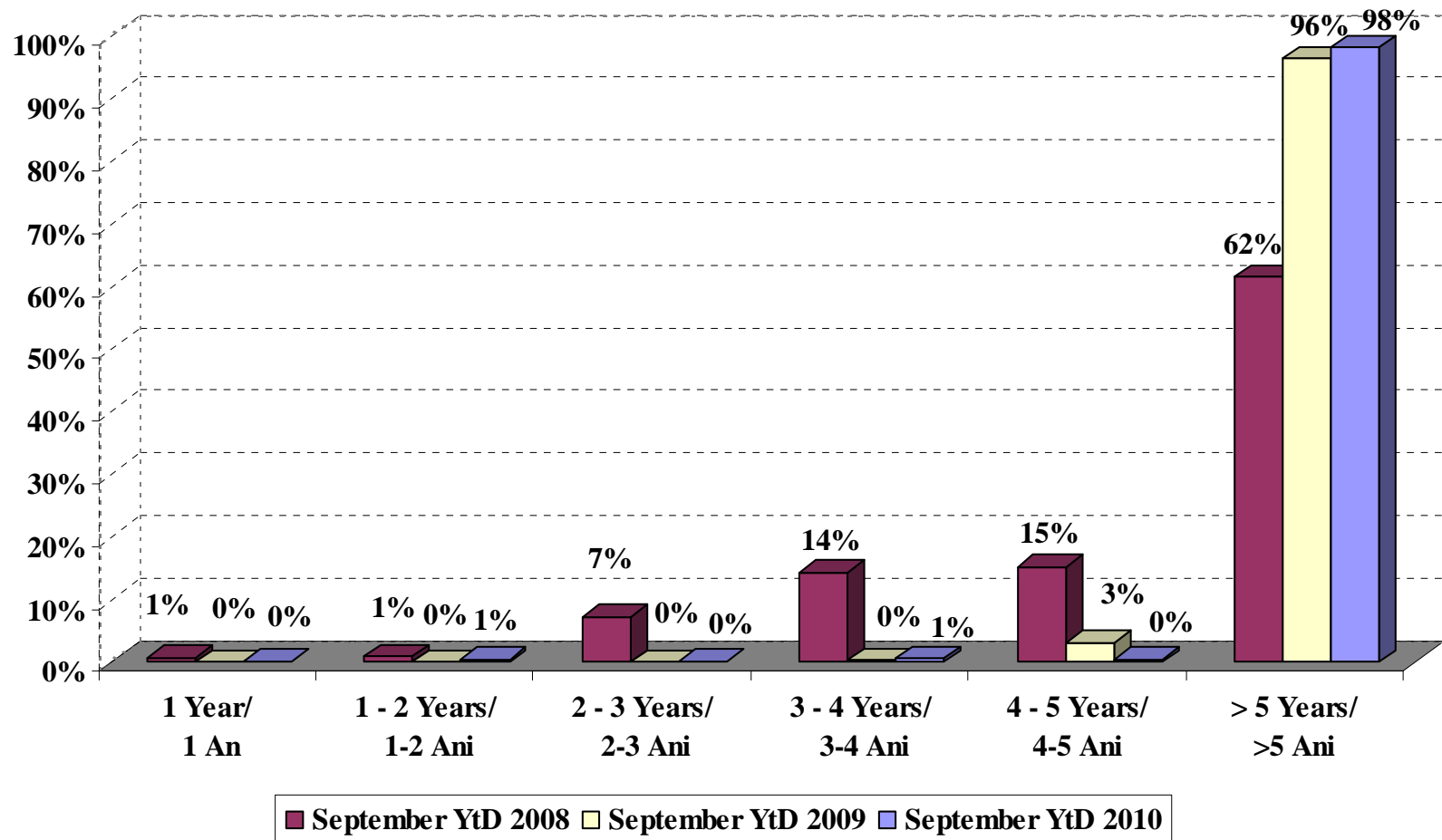
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Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**

## Romanian Financial Leasing Market Real - Estate Financing / Piata de leasing din Romania - finantarea sectorului imobiliar September YtD 2008 ÷ September YtD 2010



**Real Estate Financing By Contract Term/  
Finantarea bunurilor Imobiliare dupa durata contractului  
September YtD 2008 ÷ September YtD 2010**



Source/Sursa: ASOCIATIA SOCIETATILOR FINANCIARE – **ALB ROMANIA**